473 ND Housing Finance Agency Time: 10:59:37

### **Statutory Authority**

North Dakota Century Code Chapter 54-17.

# **Agency Description**

North Dakota Housing Financy Agency is a public financial institution established to develop and administer affordable housing finance and assistance programs for eligible parties.

### **Agency Mission Statement**

NDHFA's mission is to make housing more affordable for North Dakota's low and moderate-income residents by providing financing, management, information and other appropriate assistance.

# **Agency Performance Measures**

NDHFA is audited annually by an independent auditing firm. This past year, as has been the case in prior years, the Agency received a clean, unqualified financial audit opinion and further there were no findings stated in the audit report.

Moody's Investors Service analyzes the NDHFA bond issue debt outstanding and has issued an Aa1 rating for the Agency's 1994 General Bond Resolution, which at the present time has \$803,840,000 in bond debt outstanding. Moody's Investors Service analyzes the NDHFA bond issue debt outstanding and has issued an Aa3 rating for the Agency's 2009 General Bond Resolution, which at the present time has \$257,000,000 in bond debt outstanding. Aa1 is the second highest letter grade rating assigned by Moody's and is considered a very strong financial rating by the national financial markets.

Moody's also has assigned an A2 issuer rating to the NDHFA which is an Agency general debt rating.

# **Major Accomplishments**

- 1. Funded more than \$2.300 billion (34,593) home loans.
- 2. Administered rental assistance for (3,661) affordable apartment units.
- 3. Assisted in the development of (6,081) Low Income Housing Tax Credit (LIHTC) rental units.

#### **Future Critical Issues**

- 1. Maintain staffing levels and increase financial resources required to support program demands and bond covenants.
- 2. Potential changes in Federal housing policy and programs, such as a shift in administrative responsibilities to the state level and shrinking federal funding.
- 3. Adapting housing policy and redirecting housing resources to North Dakota's changing population demographics.
- 4. Finding solutions to North Dakota's growing affordability gap and rural value gap.
- 5. Meet the growing workforce housing demand particularly in the oil impact areas of the state.
- 6. Preserving the state's affordable housing inventory in areas of high housing demand.
- 7. Find and direct resources to preserving the state's aging housing stock.

In previous appropriation budgets, NDHFA has had the following section incorporated into its budget to facilitate the utilization of unanticipated additional revenue: In addition to the amount appropriated the Housing Finance Agency in subdivision of section 1 of the Act, there is hereby appropriated any additional or unanticipated income from federal or other funds which may become available to the Agency for the biennium beginning July 1, 2011.

Accordingly, the Agency is submitting this budget in its entirety, which includes the additional paragraph.

REQUEST SUMMARY

473 ND Housing Finance Agency Biennium: 2011-2013

Bill#: HB1014

Date:

01/13/2011

Time: 10:59:37

| Description                 | Expenditures<br>2007-2009<br>Biennium | Present<br>Budget<br>2009-2011 | Budget<br>Request<br>Change | Requested Budget<br>2011-2013<br>Biennium | Optional<br>Budget<br>Request |
|-----------------------------|---------------------------------------|--------------------------------|-----------------------------|---|-------------------------------|
| By Major Program            |                                       |                                |                             |   |                               |
| ND Housing Finance Agency   | 35,914,349                            | 78,119,343                     | (39,877,939)                | 38,241,404                                | 0                             |
| Total Major Program         | 35,914,349                            | 78,119,343                     | (39,877,939)                | 38,241,404                                | 0                             |
| By Line Item                |                                       |                                |                             |   |                               |
| Salaries and Wages          | 4,639,155                             | 6,061,828                      | 105,807                     | 6,167,635                                 | 0                             |
| Operating Expenses          | 5,696,690                             | 8,677,581                      | (3,562,732)                 | 5,114,849                                 | 0                             |
| Grants                      | 25,478,510                            | 32,919,360                     | (6,060,440)                 | 26,858,920                                | 0                             |
| HFA Contingency             | 99,994                                | 100,000                        | 0                           | 100,000                                   | 0                             |
| Federal Stimulus Funds 2009 | 0                                     | 30,360,574                     | (30,360,574)                | 0   | 0                             |
| Total Line Items            | 35,914,349                            | 78,119,343                     | (39,877,939)                | 38,241,404                                | 0                             |
| By Funding Source           |                                       |                                |                             |   |                               |
| General Fund                | 04.400.070                            | 00 070 004                     | (00.404.044)                | 04.740.000                                | •                             |
| Federal Funds               | 24,193,072                            | 60,879,934                     | (36,131,014)                | 24,748,920                                | 0                             |
| Special Funds               | 11,721,277                            | 17,239,409                     | (3,746,925)                 | 13,492,484                                | 0                             |
| Total Funding Source        | 35,914,349                            | 78,119,343                     | (39,877,939)                | 38,241,404                                | 0                             |
| Total FTE                   | 43.00                                 | 46.00                          | 0.00                        | 46.00                                     | 0.00                          |

REQUEST DETAIL

473 ND Housing Finance Agency Biennium: 2011-2013

Bill#: HB1014

Date:

01/13/2011

Time: 10:59:37

| Description                   | Expenditures<br>2007-2009<br>Biennium | Present<br>Budget<br>2009-2011 | Budget<br>Request<br>Change | Requested Budget<br>2011-2013<br>Biennium | Optional<br>Budget<br>Request |
|-------------------------------|---------------------------------------|--------------------------------|-----------------------------|---|-------------------------------|
| Salaries and Wages            |                                       |                                |                             |   |                               |
| Salaries - Permanent          | 3,434,124                             | 4,371,609                      | 91,455                      | 4,463,064                                 | 0                             |
| Overtime                      | 299                                   | 20,000                         | (800)                       | 19,200                                    | 0                             |
| Fringe Benefits               | 1,204,732                             | 1,670,219                      | 15,152                      | 1,685,371                                 | 0                             |
| Total                         | 4,639,155                             | 6,061,828                      | 105,807                     | 6,167,635                                 | 0                             |
| Salaries and Wages            |                                       |                                |                             |   |                               |
| General Fund                  | 0                                     | 0                              | 0                           | 0   | 0                             |
| Federal Funds                 | 0                                     | 0                              | 0                           | 0   | 0                             |
| Special Funds                 | 4,639,155                             | 6,061,828                      | 105,807                     | 6,167,635                                 | 0                             |
| Total                         | 4,639,155                             | 6,061,828                      | 105,807                     | 6,167,635                                 | 0                             |
| Operating Expenses            |                                       |                                |                             |   |                               |
| Travel                        | 159,028                               | 221,170                        | (40,370)                    | 180,800                                   | 0                             |
| Supplies - IT Software        | 18,219                                | 26,000                         | (5,800)                     | 20,200                                    | 0                             |
| Office Supplies               | 41,931                                | 41,710                         | 4,530                       | 46,240                                    | 0                             |
| Postage                       | 97,484                                | 126,580                        | (5,230)                     | 121,350                                   | 0                             |
| Printing                      | 38,655                                | 29,560                         | 19,350                      | 48,910                                    | 0                             |
| IT Equip Under \$5,000        | 26,103                                | 44,100                         | 4,400                       | 48,500                                    | 0                             |
| Other Equip Under \$5,000     | 182,580                               | 252,000                        | (250,000)                   | 2,000                                     | 0                             |
| Insurance                     | 5,150                                 | 3,826                          | (76)                        | 3,750                                     | 0                             |
| Rentals/Leases-Equip & Other  | 5,696                                 | 3,170                          | 1,870                       | 5,040                                     | 0                             |
| Rentals/Leases - Bldg/Land    | 235,470                               | 462,000                        | 7,420                       | 469,420                                   | 0                             |
| IT - Data Processing          | 88,366                                | 100,800                        | 33,020                      | 133,820                                   | 0                             |
| IT - Communications           | 67,732                                | 85,310                         | (15,630)                    | 69,680                                    | 0                             |
| IT Contractual Srvcs and Rprs | 50,091                                | 59,000                         | 750                         | 59,750                                    | 0                             |
| Professional Development      | 95,699                                | 148,180                        | (41,161)                    | 107,019                                   | 0                             |
| Operating Fees and Services   | 3,549,302                             | 6,150,060                      | (2,734,925)                 | 3,415,135                                 | 0                             |
| Fees - Professional Services  | 209,194                               | 324,115                        | 59,120                      | 383,235                                   | 0                             |
| Interest Expense              | 825,990                               | 600,000                        | (600,000)                   | 0   | 0                             |
| Total                         | 5,696,690                             | 8,677,581                      | (3,562,732)                 | 5,114,849                                 | 0                             |
| Operating Expenses            |                                       |                                |                             |   |                               |
| General Fund                  | 0                                     | 0                              | 0                           | 0   | 0                             |
| Federal Funds                 | 0                                     | 0                              | 0                           | 0   | 0                             |
| Special Funds                 | 5,696,690                             | 8,677,581                      | (3,562,732)                 | 5,114,849                                 | 0                             |
| Total                         | 5,696,690                             | 8,677,581                      | (3,562,732)                 | 5,114,849                                 | 0                             |

REQUEST DETAIL

473 ND Housing Finance Agency Biennium: 2011-2013

Bill#: HB1014

Date:

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Time:

| Description                 | Expenditures<br>2007-2009<br>Biennium | Present<br>Budget<br>2009-2011 | Budget<br>Request<br>Change | Requested Budget<br>2011-2013<br>Biennium | Optional<br>Budget<br>Request |
|-----------------------------|---------------------------------------|--------------------------------|-----------------------------|---|-------------------------------|
| Grants, Benefits & Claims   | 25,478,510                            | 32,919,360                     | (6,060,440)                 | 26,858,920                                | 0                             |
| Total                       | 25,478,510                            | 32,919,360                     | (6,060,440)                 | 26,858,920                                | 0                             |
| Grants                      |                                       |                                |                             |   |                               |
| General Fund                | 0                                     | 0                              | 0                           | 0   | 0                             |
| Federal Funds               | 24,193,072                            | 30,519,360                     | (5,770,440)                 | 24,748,920                                | 0                             |
| Special Funds               | 1,285,438                             | 2,400,000                      | (290,000)                   | 2,110,000                                 | 0                             |
| Total                       | 25,478,510                            | 32,919,360                     | (6,060,440)                 | 26,858,920                                | 0                             |
| HFA Contingency             |                                       |                                |                             |   |                               |
| Other Expenses              | 99,994                                | 100,000                        | 0                           | 100,000                                   | 0                             |
| Total                       | 99,994                                | 100,000                        | 0                           | 100,000                                   | 0                             |
| HFA Contingency             |                                       |                                |                             |   |                               |
| General Fund                | 0                                     | 0                              | 0                           | 0   | 0                             |
| Federal Funds               | 0                                     | 0                              | 0                           | 0   | 0                             |
| Special Funds               | 99,994                                | 100,000                        | 0                           | 100,000                                   | 0                             |
| Total                       | 99,994                                | 100,000                        | 0                           | 100,000                                   | 0                             |
| Federal Stimulus Funds 2009 |                                       |                                |                             |   |                               |
| Grants, Benefits & Claims   | 0                                     | 30,360,574                     | (30,360,574)                | 0   | 0                             |
| Total                       | 0                                     | 30,360,574                     | (30,360,574)                | 0   | 0                             |
| Federal Stimulus Funds 2009 |                                       |                                |                             |   |                               |
| General Fund                | 0                                     | 0                              | 0                           | 0   | 0                             |
| Federal Funds               | 0                                     | 30,360,574                     | (30,360,574)                | 0   | 0                             |
| Special Funds               | 0                                     | 0                              | 0                           | 0   | 0                             |
| Total                       | 0                                     | 30,360,574                     | (30,360,574)                | 0   | 0                             |
| Funding Sources             |                                       |                                |                             |   |                               |
| General Fund                | 0                                     | 0                              | 0                           | 0   | 0                             |
| Federal Funds               | 24,193,072                            | 60,879,934                     | (36,131,014)                | 24,748,920                                | 0                             |
| Special Funds               | 11,721,277                            | 17,239,409                     | (3,746,925)                 | 13,492,484                                | 0                             |
| Total Funding Sources       | 35,914,349                            | 78,119,343                     | (39,877,939)                | 38,241,404                                | 0                             |

**CHANGE PACKAGE SUMMARY** 

473 ND Housing Finance Agency Biennium: 2011-2013

Bill#: HB1014

Date: Time: 01/13/2011

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| Description                          | Priority FTE | General Fund | Federal Funds | Special Funds | Total Funds  |
|--------------------------------------|--------------|--------------|---------------|---------------|--------------|
| Base Budget Changes                  |              |              |               |               |              |
| One Time Budget Changes              |              |              |               |               |              |
| A-E 4 Relocation - One Time - Remove | 0.00         | 0            | 0             | (250,000)     | (250,000)    |
| A-E 5 Federal Stimulas               | 0.00         | 0            | (30,360,574)  | 0             | (30,360,574) |
| Total One Time Budget Changes        | 0.00         | 0            | (30,360,574)  | (250,000)     | (30,610,574) |
| Ongoing Budget Changes               |              |              |               |               |              |
| A-A 2 Rates & Usage                  | 0.00         | 0            | 0             | (87,257)      | (87,257)     |
| A-A 3 HUD Grants                     | 0.00         | 0            | (5,770,440)   | (190,000)     | (5,960,440)  |
| A-A 6 Program Outreach               | 0.00         | 0            | 0             | 113,350       | 113,350      |
| A-A 7 Agency Loans                   | 0.00         | 0            | 0             | (3,288,955)   | (3,288,955)  |
| A-A 8 Projection                     | 0.00         | 0            | 0             | (149,870)     | (149,870)    |
| Base Payroll Change                  | 0.00         | 0            | 0             | 105,807       | 105,807      |
| Total Ongoing Budget Changes         | 0.00         | 0            | (5,770,440)   | (3,496,925)   | (9,267,365)  |
| Total Base Budget Changes            | 0.00         | 0            | (36,131,014)  | (3,746,925)   | (39,877,939) |

BUDGET CHANGES NARRATIVE
473 ND Housing Finance Agency
Bill#: HB1014
Time: 10:59:37
Change Group: A Change Type: A Change No: 2 Priority: 2

Rates & Usage

Change in NDHFA usage and rates charged by other entities.

Change Group: A Change Type: A Change No: 3 Priority: 5

**HUD Grants** 

Change in federal funds received.

Change Group: A Change Type: A Change No: 6 Priority: 1

Program Outreach

Develop and provide technical and financial assistance to North Dakota communities for housing development.

Change Group: A Change Type: A Change No: 7 Priority: 4

Agency Loans

Costs associated with Agency warehousing loans prior to sale to bond issue.

Change Group: A Change Type: A Change No: 8 Priority: 3

Projection

Change in previous utilization projections.

Change Group: A Change Type: E Change No: 4 Priority: 6

Relocation - One Time - Remove

Cost to move and furnish new location

Change Group: A Change Type: E Change No: 5 Priority: 7

Federal Stimulas

NDHFA received stimulus funds for the Tax Credit Exchange Program and Tax Credit Assistance Program.